Kyocera Managed Public Cloud.

A managed public cloud service, enabling organisations to migrate, integrate and optimise their cloud services.

Kyocera can analyse, design, deploy, optimise and manage public cloud platforms.

Kyocera Managed Public Cloud is a fully managed public cloud service powered by Microsoft Azure, enabling organisations to migrate, integrate and optimise their cloud services. Kyocera Managed Public Cloud is designed to meet your organisation's goals and truly align with business priorities.

Kyocera is a certified Microsoft Cloud Service Provider, giving us a depth of experience to integrate services and manage Microsoft Azure. But we provide a fully managed service which goes beyond cloud, we consider your overall business needs and deliver a tailored solution around your private, hybrid and public cloud estates.

We provide a unique in-house cloud service wrap including service assessment, cloud enablement, technical operations, ongoing management and support with access to technical experts via our 24/7/365 UK based service centre.

We put our knowledge to work, designing the best-fit cloud solution by understanding your true needs.

For organisations who want to initiate a cloud journey, the first step is to be clear about how ready your staff, systems, tools and processes are for public cloud.

By understanding true needs, line of business and migrating the right workloads to the cloud, you can provide staff with a centralised platform for a large variety of services, saving time on disruptively switching from different applications while focusing on more valuable tasks.

We conduct a cloud readiness assessment for your business to determine what applications and data are cloud ready and utilise the most suitable methodology (lift-n-shift, re-platform, or replacement with a new deployment model).

We help you navigate the superior functionality of cloud offerings and choose the best functionalities that suit your business.

Bespoke or specialist workloads may need to be hosted in a private cloud. We make them work perfectly together with your public cloud to ensure performance and cost efficient while managing the workloads.

We assist you in estimating the Total Cost of Ownership (TCO) of running applications on-premises versus in the cloud (private, hybrid or public), with accurate inputs on labour, infrastructure, tools and training. We also analyse the ROI of migration from on-premise to cloud.

With the help of our cloud experts, we provide the roadmap and guidance to optimise your workloads in Microsoft Azure and your hybrid estate, putting into action with zero-down-time migration and a seamless experience for all users and to ensure the service is always available.

Customer benefits:

- Experience greater speed, agility and performance with your cloud services.

- Easy on-boarding with no disruption to your business.

- Accelerate digital transformation and increase the adoption of new ways of working that are more agile.

- Navigate the complexity of public cloud platforms.

- Ensure Public Cloud delivers savings.

- Switch from expensive CapEx systems to a more cost effective OpEx subscription model which can easily be scaled up or down as you need it.

We monitor, manage and develop your cloud services as you go, and help to optimise your investment.

For organisations who have already successfully adopted and transitioned certain services/applications to the cloud, they may have concerns that the cloud may not be as cost-effective as they expected it would be and that's why granular visibility into your IT infrastructure becomes critical.

Your business needs to quantify the benefits that cloud brings, be able to manage, budget and forecast your true cloud consumption and cost into all spending and make sure cloud isn't just technically right for you, but also financially efficient.

We put our knowledge to work, help you to perform deductive and predictive analytics on your past and expected cloud spend respectively, so you make sense of your public

cloud expenditure and attribute the spend to different projects, departments, teams, applications and cost centres.

We are your one-stop shop, offering a comprehensive service including analysis, transformation, delivery and maintaining hosted cloud services and provide you consolidated support, provisioning and billing experience - all with a flexible commercial business model.

Customer benefits:

- Single source of truth for all cloud billing and invoicing and effectively forecast and budget cloud service consumption based on department.

- A clear view of how applications and services are performing, at any point in time.

- Reduced complexity of running internal IT systems, hence improved efficiency and ultimately saving business cost.

- Having an enabling IT platform that can let the business grow in its best possible way.

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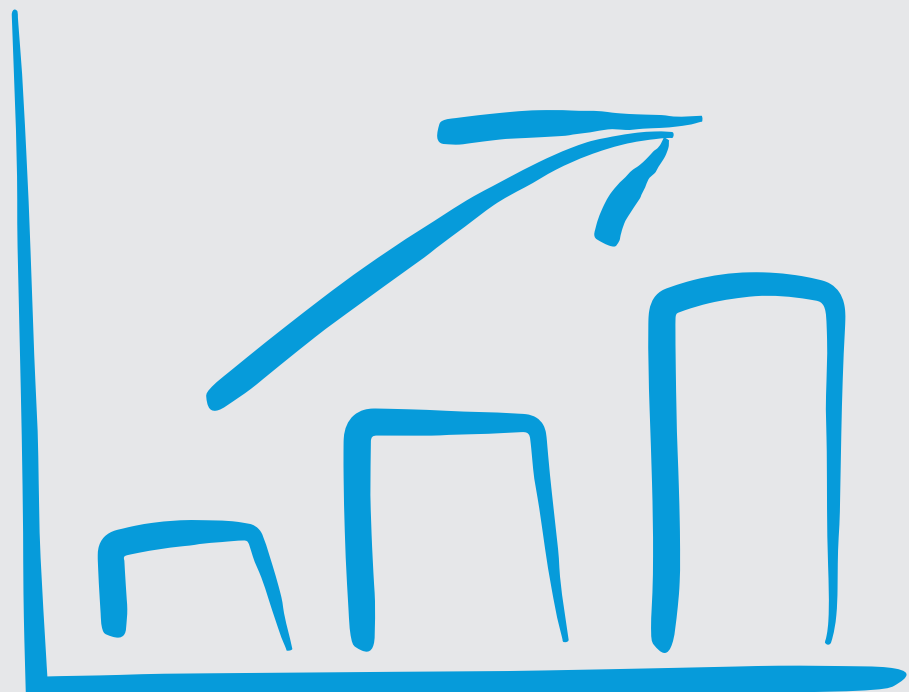
Keep your data and applications safe and your IT infrastructure fully compliant.

As remote working becomes a more permanent reality, major challenges arise around monitoring how staff are using cloud services and if the right permission has been granted to the right users to ensure your data and applications are safely stored on your cloud platforms.

When it comes to public cloud, security is always the biggest concern. Organisations expect content to be protected from external attacks and unintentionally deletion by employees. Consequently, backup and recovery must be well planned in the event of loss to ensure your data and applications stay in good health and are always available for you.

Kyocera makes sure you benefit from accessing a team of experts capable of advising on the best cloud solutions, including backup, security, compliance and efficiency.

Our team will define, manage, monitor and assist with effective identity management, ensuring the right individuals have access to the right cloud resources at the right times for the right reasons.

We help to develop mature ID management policies which can lower associated costs and become more agile in supporting new business initiatives. Kyocera ensure your end users are secured by effectively handling patching, malware threats and intrusion detection.

Backups are based on your needs, ensuring your data and applications are always protected and safely stored; ensure compliance and disaster recovery. We manage high availability groups for your mission critical workloads. We help analyse, manage and monitor your boundaries and platform to ensure safety by design.

Customer benefits:

- Ensured security.

- Peace of mind that cloud services can easily be operated with full integrity.

- Maintaining compliance with industry and regulatory standards.

- Build internal and external trust.

- Disaster recovery.

As your cloud partner, we walk every step of the way with you and ensure you continually get value out of your cloud services.

Cloud technology is constantly upgrading and it's not always easy to keep up with the changes and define the best technology that suits the organisation all the time.

With the booming development of machine learning, AI, IoT, container technology and OS free workloads. A cloud platform is no longer just a supporting tool or part of your IT infrastructure but rather a foundation of innovation. It's a starting point, to build new functionalities around all the technologies that enrich user experiences for different scenarios thus achieving your organisation's outcomes quicker.

We make sure that best-of-breed cloud technology is delivered as a service allowing you to react quickly and effectively to a changing market. We become a virtual part of your organisation, continually analysing and providing the best tailored options, building a cloud platform that can talk to new and diverse technologies, and more importantly, an incubator for any future possibilities.

Why Kyocera?

We are more than just the sum of our technology; we believe in the power of human insight and intelligence, gathered through years of experience in ICT and managed services, and the collective knowledge of our people.

We are Microsoft experts; we are an MS Partner and MS Cloud Service Provider, giving us a depth of experience to integrate services and manage Microsoft Azure.

The breadth of our portfolio means we can provide end-to-end managed services right across IT infrastructure, connectivity, unified communications, document solutions, and

support services, taking the management challenges away so customers can focus on what they do best.

24/7/365 UK-based service desk; unlike many other service providers, we only use fully trained, technical specialists to manage our 1st, 2nd, and 3rd line support, not call handlers.

We are part of a £14b global organisation and regularly feature in the global 100 most innovative companies list; our customers can trust that we are here to stay and are constantly investing in supporting them now, and in the future.

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Kyocera Document Solutions has championed innovative technology since 1934. We enable our customers to turn information into knowledge, excel at learning and surpass others. With professional expertise and a culture of empathetic partnership, we help organisations put knowledge to work to drive change.

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