KYOCERA

Solution
Managed print

Sector
Education

Location
Durham, Northumberland

Cost reduction in a complex 10,000-user college environment.

"One of the key benefits of KYOCERA Managed Document Services is the transparency of printing costs. We now know exactly what our monthly costs for the print network will be, plus there are no nasty surprises where servicing is concerned either!"

Alan Race, ICT Manager - New College Durham

The Challenge

New College Durham was experiencing significant problems with printer reliability and the cost of cartridges was spiralling to an unacceptable level. This was further worsened by the natural growth of the output environment, which put an ever greater burden on budgets and organisational efforts.

The Solution

- A comprehensive print audit of the site. The onboard software automatically records information such as page volumes and toner usage and reports them to a central location, or on-demand as required.

- Fast and reliable support, warranty and consumables provided in a single "cost-per-click" contract so that even during peak times the entire output environment runs smoothly, supported by the exceptionally reliable KYOCERA devices.

- KYOCERA's low total cost of ownership providing exceptional economy for a high volume print and copy environment.

The Results

- Significant reduction in cost by outsourcing of hardware maintenance and the procurement of consumables.

- Provision of total cost transparency and planning stability through print audit.

- Speeding up of entire management process and reduction of administrational efforts.

- Significantly smoother operations - in spite of millions of prints per year - through reliable KYOCERA hardware and dedicated support functions.

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